



**Rick Bischler, Operations Manager**  
250 Howe Street

One of the newest buildings to grace the Vancouver skyline, 250 Howe is home to a number of the city's most prestigious consulting, insurance and investment firms. Its 21 stories encompass 245,000 square feet.

A lot of companies promise system integration. But *who* can you trust to do it right?

## Case Study: 250 Howe Street Vancouver, BC

Delta Partner:  
Energrated Systems Consultants

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**Unique problems to solve:** Older buildings in the management company's portfolio had used larger proprietary systems. 250 Howe sought a control system that offered better reliability, quicker network speed, and a friendlier interface than the systems in the other buildings.

**System solution:** Energrated proposed a Web-based plan, using Delta Controls, that allowed for lighting and mechanical equipment control on all floors, including more than 400 fan coil units. Laid out on an Ethernet backbone, the Delta Control system is Web-accessible from anywhere in the world.

**Results:** Rick Bischler touts the system's user-friendliness, and an "extremely seamless integration." From command points to floor plans, the graphics and operations make day-to-day use simple and easy. During factory training at Delta Controls, operators were able to train on



the same system as was installed in the building. Since the control language is very basic, Rick appreciates the fact that they will be able to modify the system as they become more familiar with it. Based on his experience, the network speed is "appreciably quicker," which makes monitoring and controlling the building even easier.

Do it right.  **Delta**<sup>TM</sup>  
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